

Consolidated Results for FY2022 and Forecast for FY2023

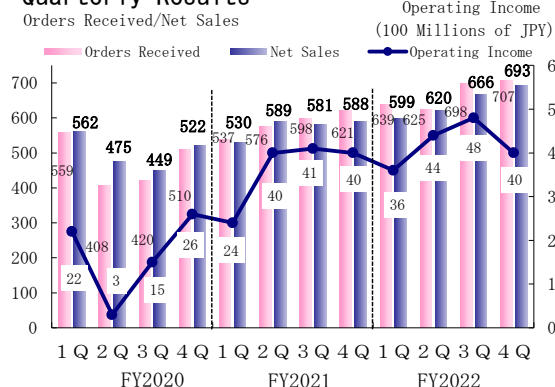
Consolidated Financial Results and Forecast

(Millions of JPY)

	FY2021	FY2022			FY2023 Forecast		
	Full Year	1 H (Dec-May)	2 H (Jun-Nov)	Full Year	1 H (Dec-May)	2 H (Jun-Nov)	Full Year Forecast
Net Sales YoY	229,117	122,092	136,004	+12.6% 258,097	+4.8% 128,000	132,000	+0.7% 260,000
Operating Income	(6.4%) 14,718	(6.6%) 8,100	(6.6%) 8,925	+15.7% (6.6%) 17,025	+4.9% (6.6%) 8,500	(6.8%) 9,000	+2.8% (6.7%) 17,500
Ordinary Income	(6.3%) 14,457	(7.2%) 8,769	(6.1%) 8,331	+18.3% (6.6%) 17,100	-8.8% (6.3%) 8,000	(6.4%) 8,500	-3.5% (6.3%) 16,500
Net Income attributable to owners of the parent	9,993	5,830	6,406	+22.5% 12,237	+2.9% 6,000	6,500	+2.1% 12,500
Exchange Rate (USD)	JPY 108	JPY 119	JPY 139	JPY 129	JPY 125		
(EUR)	JPY 129	JPY 132	JPY 141	JPY 136	JPY 130		
(CNY)	JPY 16.8	JPY 18.5	JPY 20.1	JPY 19.3	JPY 18.5		
Cash Dividends	JPY 100			JPY 110			JPY 110

Quarterly Results

Orders Received/Net Sales



Financial Data

(Millions of JPY)

(Billions of JPY)

	FY2022		FY2023 Forecast	
	1 H	Full Year	1 H	Full Year Forecast
Total Assets	332,345	357,457	356,500	363,000
(Stockholders' Equity Ratio)	(42.5%)	(41.7%)	(42.4%)	(43.3%)
Stockholders' Equity	141,165	148,906	151,300	157,000
ROE	8.6%	8.8%	8.0%	8.2%
Interest-bearing Debts	91,980	99,827	101,300	100,000
Net D/E ratio	0.43倍	0.44倍	0.45倍	0.42倍
Facility Investment	9,872	20,374	13,000	25,000
Depreciation and Amortization	8,791	18,302	10,000	20,500
Number of Employees	7,297	7,259	7,452	7,473

Operating Income Analysis

FY2021 → FY2022

2.3 Increase

• Increase of operating rate	+6.4
• Fluctuation of exchange rate	+5.3
• Increase in sales price	+4.6
• Cost reduction	+1.3
Total	+17.6
• Rise in material price	-5.7
• Increase in fixed costs, SGA and others	-9.6
Total	-15.3

Sales and Operating Income by Business Segments

(Millions of JPY)

		FY2021	FY2022			FY2023 Forecast		
		Full Year	1 H (Dec-May)	2 H (Jun-Nov)	Full Year	1 H (Dec-May)	2 H (Jun-Nov)	Full Year Forecast
Machinery & Tools	YoY				(+13.1%)	(+3.7%)		(+1.0%)
	Cutting Tools	30,213	16,487	17,670	34,157	17,100	17,400	34,500
	Machine Tools	13,057	4,538	5,406	9,944	4,600	4,400	9,000
	Robots	28,223	16,271	22,233	38,505	20,900	21,600	42,500
	Net Sales	71,493	37,297	45,310	82,607	42,600	43,400	86,000
Operating Income	4,609	3,108	4,868	7,977	4,200	4,300	8,500	
Components	Bearings	74,390	39,921	44,558	84,480	41,900	43,100	85,000
	Hydraulic Equipment	48,015	26,163	26,632	52,795	26,600	27,400	54,000
	Automotive Hydraulics	22,332	10,758	11,027	21,786	9,700	10,300	20,000
	Net Sales	144,738	76,844	82,218	159,062	78,200	80,800	159,000
	Operating Income	9,903	4,348	3,311	7,660	3,750	4,250	8,000
Other	Special Steel	11,215	7,088	7,553	14,641	6,600	7,100	13,700
	Others	1,669	862	922	1,785	600	700	1,300
	Net Sales	12,884	7,951	8,475	16,426	7,200	7,800	15,000
	Operating Income	99	641	754	1,396	550	450	1,000
	Total net sales	229,117	122,092	136,004	258,097	128,000	132,000	260,000
Total Operating Income	14,718	8,100	8,925	17,025	8,500	9,000	17,500	
Japan	116,771	60,585	61,092	121,677	59,900	62,100	122,000	
Overseas (Overseas Sales Ratio)	112,345 (49.0%)	61,507 (50.4%)	74,911 (55.1%)	136,419 (52.9%)	68,100 (53.2%)	69,900 (53.0%)	138,000 (53.1%)	
Americas	26,624	15,289	19,481	34,770	17,200	17,800	35,000	
Europe	12,720	7,430	8,128	15,559	7,700	7,800	15,500	
China	43,186	21,599	28,203	49,803	25,300	25,700	51,000	
ASEAN and other areas	29,814	17,187	19,098	36,286	17,900	18,600	36,500	